

Job Description: Associate or Senior Associate

Company Description

Clearstate, an **Economist Intelligence Unit business**, offers healthcare-focused market and business intelligence services complimented by strategic advisory to help medical device, pharmaceutical, biotechnology, and healthcare service firms understand their current and potential markets, and implement pragmatic and innovative strategies to ultimately tap into new growth opportunities. Clearstate aims to further augment its dynamic team by seeking high calibre and talented business consultants keen to grow their career in healthcare business advisory.

Job requirement

The primary responsibilities of an Associate or Senior Associate are:

- I. **Project management:** You will lead a team of healthcare analyst in multi-country project engagement in the healthcare industry in the areas of market opportunity assessment, go-to-market strategy, customer insights, channel optimization strategy and competitive benchmarking.
- II. **Client management:** You will liaise with the client during the course of the project engagement, including communicating project updates, presenting key milestones, pre-empting project issues, managing different client stakeholders, etc.
- III. **Staff mentoring:** You will be responsible for the mentoring and guidance of analysts and senior analysts, ensuring that they meet their performance goals and successfully grow their careers at Clearstate.
- IV. **Team training and development:** You will be responsible for the performance and appraisal of a team of analysts, including helping to train and develop the necessary skill sets they need to succeed as a healthcare business consultant at Clearstate.

Candidate's profile

The candidate should ideally possess the following skills/relevant experiences:

- ▲ 3+ (for Associate) and 5+(for Senior Associate) years of relevant experience in healthcare business consulting
- ▲ Proven track record in project management and client handling, preferably in the healthcare sector or in business consulting
- ▲ Bachelor's or Master's degree from top tier universities, preferably Science major, with an MBA
- ▲ Exceptional command of written and spoken English, good command of business Mandarin is a plus
- ▲ Excellent people skills, with the ability to motivate teams and work well with people at all levels in the organization
- ▲ Highly analytical, organized and meticulous
- ▲ Versatile and able to think inside and outside of the box
- ▲ Able to work in a fast pace team structure

Contact us

Please submit your resume (no more than 2 pages) to cs-info@clearstate.com.