

Job Title	Strategic Sourcing & Alliance Manager
Function	Healthcare strategy consulting – support services
Job Location	Singapore
Introduction	<p>EIU Healthcare, the healthcare arm of the Economist Intelligence Unit, offers healthcare-focused market and business intelligence, complemented by strategic advisory services. We assist top medical device, pharmaceutical, biotechnology companies and government entities further their understanding of the healthcare industry, and provide pragmatic and innovative strategies to fulfil their business objectives.</p> <p>EIU Healthcare aims to further augment its dynamic team by seeking high calibre and talented individuals keen to grow their career.</p> <p>The role of Sourcing & Alliance Manager will be responsible for the development of EIU Healthcare’s sourcing & vendor partnership/ alliance strategy, and to support the end-to-end implementation of project engagement. This includes responsibility for all services essential for our operations across all phases of sourcing, including identifying suitable project partners/ vendors, innovative approaches to address project sourcing needs, tracking current costs and projections, identifying cost saving opportunities, creating competitive environments, creatively negotiate, and generate contracts to assure seamless availability of all services to support the company objectives.</p> <p>This role is a global role, and will be seen as a business partner to offices based in Singapore, China, US (NYC and Washington) and the UK.</p>
Accountabilities	<p>In this role, the primary responsibilities will be:</p> <ul style="list-style-type: none"> – 60%: Overall responsibility for the development of the sourcing strategy for EIU Healthcare <ul style="list-style-type: none"> ○ Ownership of sourcing strategies based on transparent benchmarking of current performance, resources used, costs incurred and growth projections ○ Manage vendor pools, with continuous tracking of performance and cost effectiveness. Identifying new vendors, growing and curating this vendor pool to ensure a seamless pipeline is essential. ○ Identify innovative approaches to better improve cost-delivery, including use of IT, long-term collaborations with vendors, amongst others ○ Manage purchasing policies and ensures compliance within the department – 40%: Management of the sourcing & fieldwork team, responsible for end-to-end implementation of the sourcing strategy. <ul style="list-style-type: none"> ○ Managing and mentor staff to encourage professional development and growth ○ Manage staff across China and Singapore offices, and other offices as required ○ This team is responsible for: <ul style="list-style-type: none"> ▪ Partnering with project teams to identify and scope outsourcing needs, including identifying if requirements can be met with existing resources ▪ Partnering with project teams to determine potential vendors and shortlist down to selected vendors ▪ Negotiations for best possible cost effectiveness ▪ Monitoring of selected vendor’s performance, and identifying improvement initiatives as required

Experience, skills and professional attributes

To succeed in this role, you **must** have:

- At least 5 years’ experience in purchasing / strategic sourcing, with experience in healthcare or consulting / advisory services preferred
- Proven track record and hands on experience in using data analysis software or programs to support role
- Exceptional command of written and spoken English. Applicants with proficiency in other languages will be at an advantage
- Bachelor’s or Master’s degree, in a relevant field
- A personality that enjoys intellectual challenges, and are able to think of innovative solutions to achieve goals
- A strong team player, flexible and able to work in a fast-paced team structure
- A strong interest in the healthcare industry

If this role matches your skills, experience and motivations then please submit your CV highlighting the above skills and attributes, with a covering note identifying why you feel you would be a great addition to the team along with your salary expectations.

In return, we provide a supportive and progressive environment with a wide range of opportunities for you to grow both personally and professionally.

The Economist Group values diversity. We are committed to equal opportunities and creating an inclusive environment for all our employees. We welcome applicants regardless of ethnic origin, national origin, gender, race, colour, religious beliefs, disability, sexual orientation or age.